



Rijksdienst voor Ondernemend  
Nederland

## EU grants for SME's

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# What determines your succes

- › Know where to go
  - Fit with EIC Accelerator
  - Fit with Eurostars
- › Quality of preparation



# Why applying for an EU grant?

- › Finance without dilution
- › Improves your plan
- › Developing an valuable international network
- › International validation of quality



# Your background is relevant

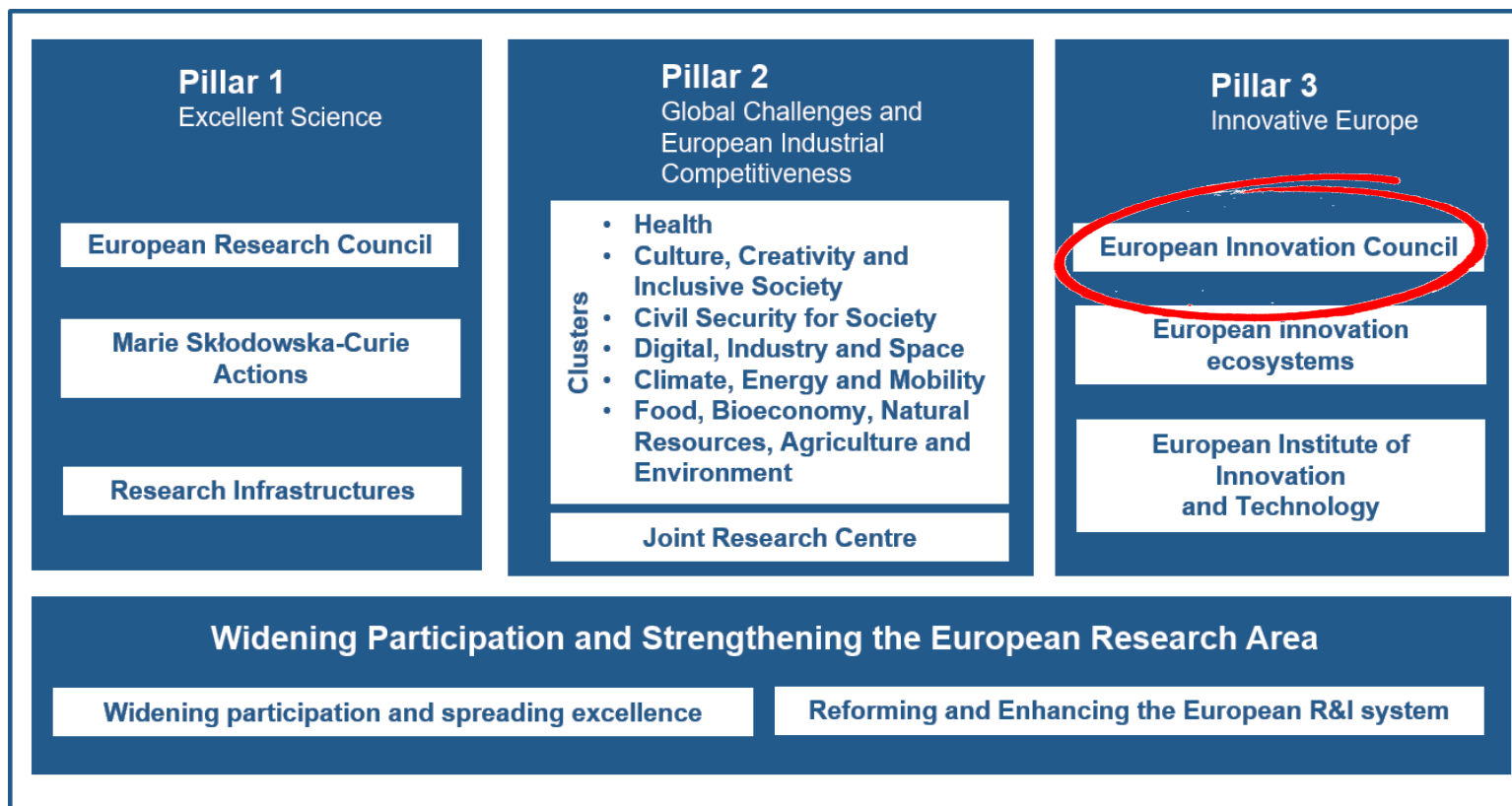
- › Are you an existing company or startup?
  - Take part in consortia or apply for SME specific grants
- › Which experience do you have with national/international grants?
  - No experience: start with find partners or relevant innovations in your niche first. Learn.
- › The degree of innovation. Is it for internal applications/national relevant or internationally relevant?
  - The best innovations have a chance in Horizon Europe/ Eureka.





# Horizon Europe: European Innovation Council (EIC)

## EIC Budget



- > Supporting breakthrough technologies and innovations
- > Instruments:
  - EIC Pathfinder
  - EIC Transition
  - **EIC Accelerator**

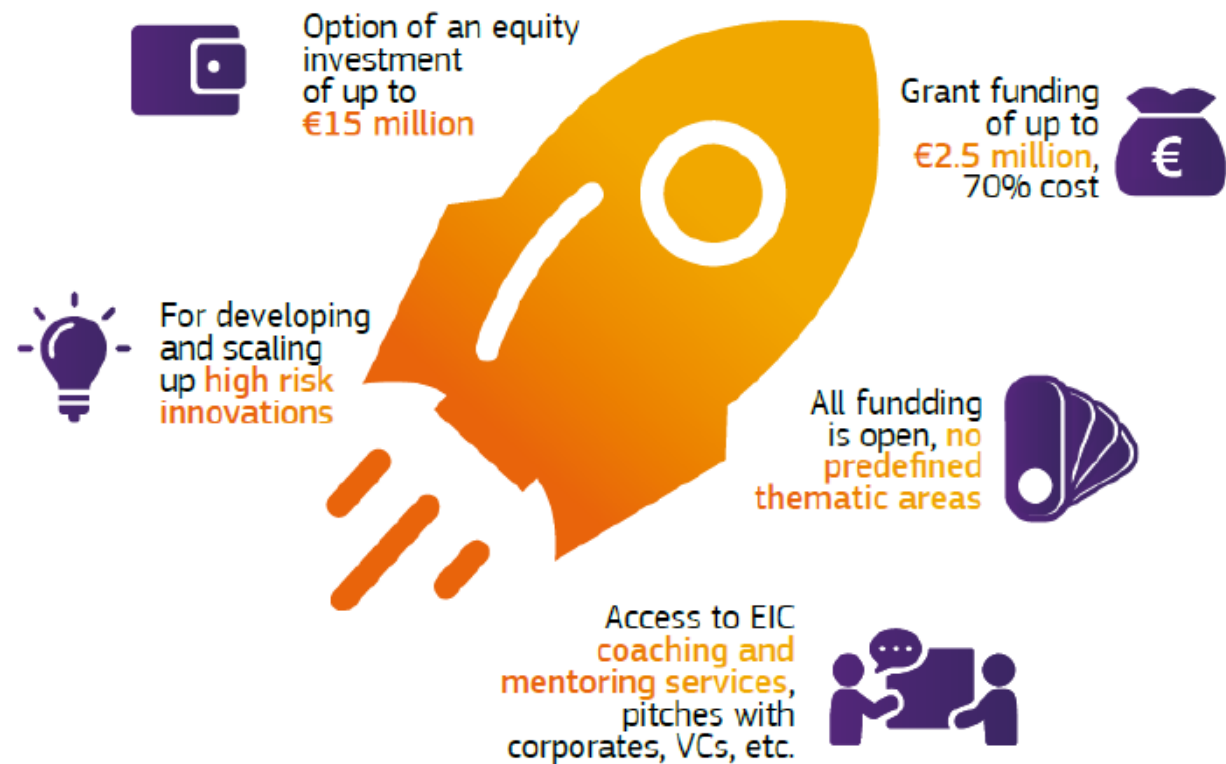


# For whom?





# Funding terms



## Funding options

- > Grant-only
- > Blended
- > Grant-first
- > Equity-only

## Grant Component

- > Up to €2.5M
- > Only for TRL 5-8 activities
- > Funding 70% of project costs (typically 2 years)

## Equity Component

- > Up to €15M for any TRL
- > Can provide the 30% co-financing for the grant
- > 1:1 co-funding by external investors required
- > New external lead investor required



**TUSTI**  
high tech recycling

 **CIRCULARISE**

 **RANMARINE**  
technology

 **Photanol**





# EUREKA

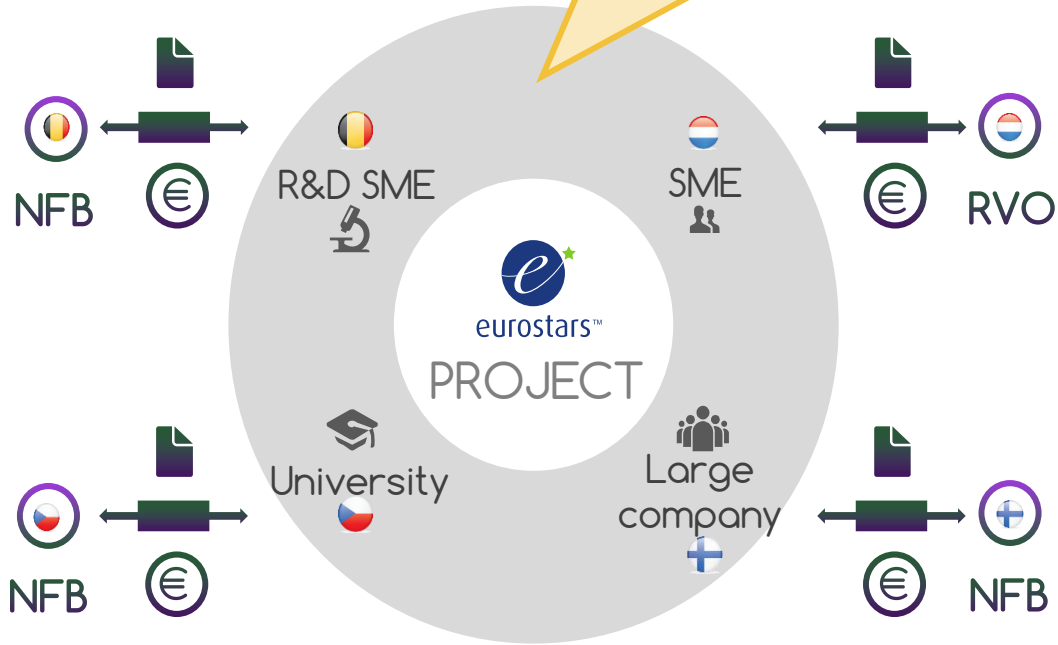
innovation across borders

- > 30+ countries working together to fund innovative projects
- > Calls for large clusters (micro electronics for example)
- > Calls for companies
  - Eurostars
  - Globalstars



# Decentralized funding

Partners should always check with their NFBs which national rules apply for them!



## Funding terms NL Eurostars

- > Maximum grant €500.000,- per project
- > Only R&D related costs (TRL4-6) eligible for funding
- > Budget per year €19M

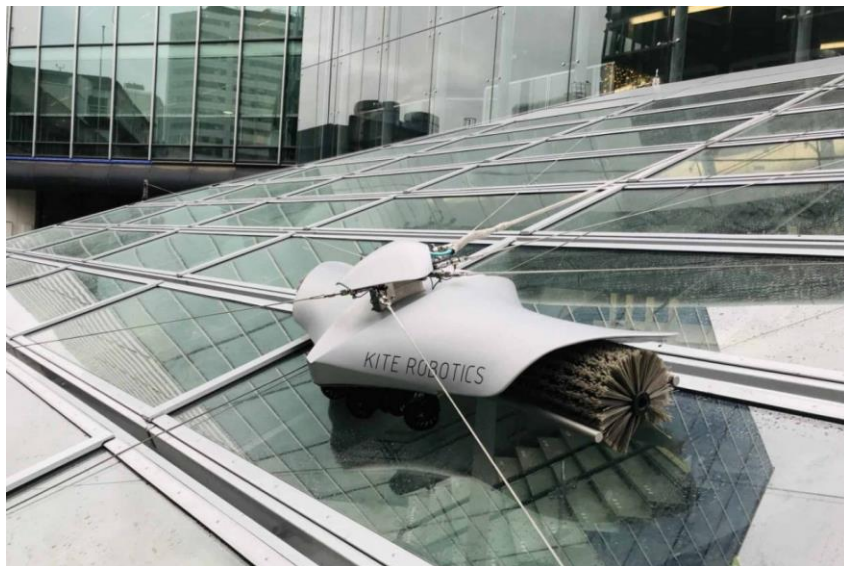
## Funding rates NL

- > SME 50%
- > Research organization 50%
- > Large company 40%

Chance rate 25-30%



# Voorbeeld projecten eurostars



- > Robotiseren van glazenwassen voor hoge gebouwen om veel minder water en energie te gebruiken
- > Robot oplossing voor het repareren van leidingen
- > Automatiseren middels AI van het verwerken van textiel



# Proces



# How to find the right partners?

- > Your own network
- > Scientific publications
- > Patent database espacenet
- > Funded projects
- > Matchmaking



# Practice: read funded projects

- > Eurostars
  - Volginnovatie op RVO.nl [Ondersteunde projecten door RVO | RVO.nl | Rijksdienst](#)
- > SME projects
  - [EIC Accelerator data hub \(sme.easme-web.eu\)](#)
- > Horizon Europe consortia projects
  - [European Commission : CORDIS : Search : Results page \(europa.eu\)](#)



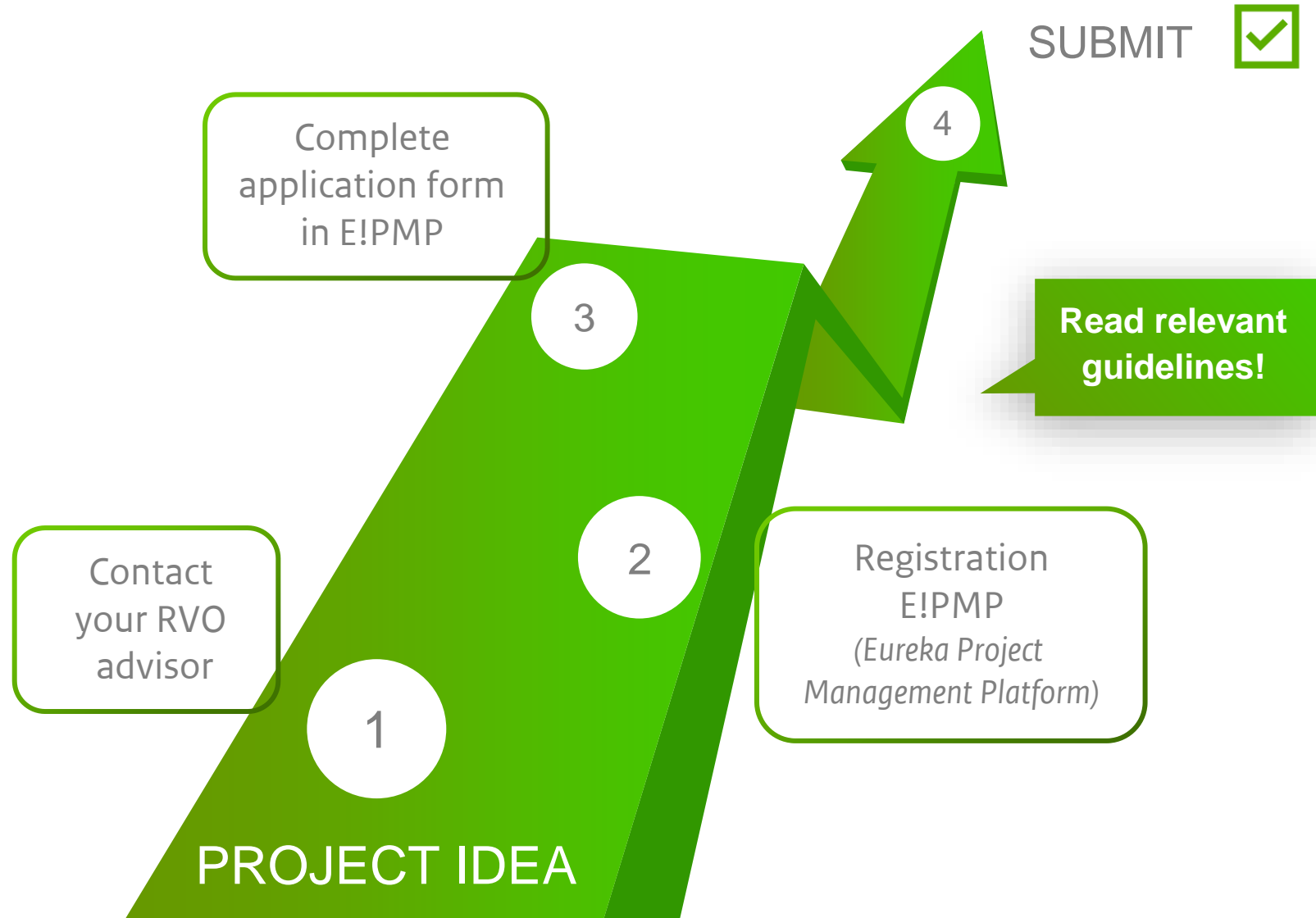


# Application process



## > RVO advisor:

- Intake/discussion on project idea
- General feedback on consortium
- Check your eligibility
- Detailed feedback on proposal (Proofreading)
- Technical project officers





# National Contact Points Horizon Europe & EUREKA

**Team IRIS**, [Teamiris@rvo.nl](mailto:Teamiris@rvo.nl) of

- > Information sessions
- > Intake meetings to check fit with subsidy program
- > Think with you about the project outline
- > Reviewing proposal drafts and giving feedback and tips
- > Pitch training with companies
- > Financial and legal advice
- > Liaison EU programme committees







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"DO, OR DO NOT, THERE IS NO TRY." YODA